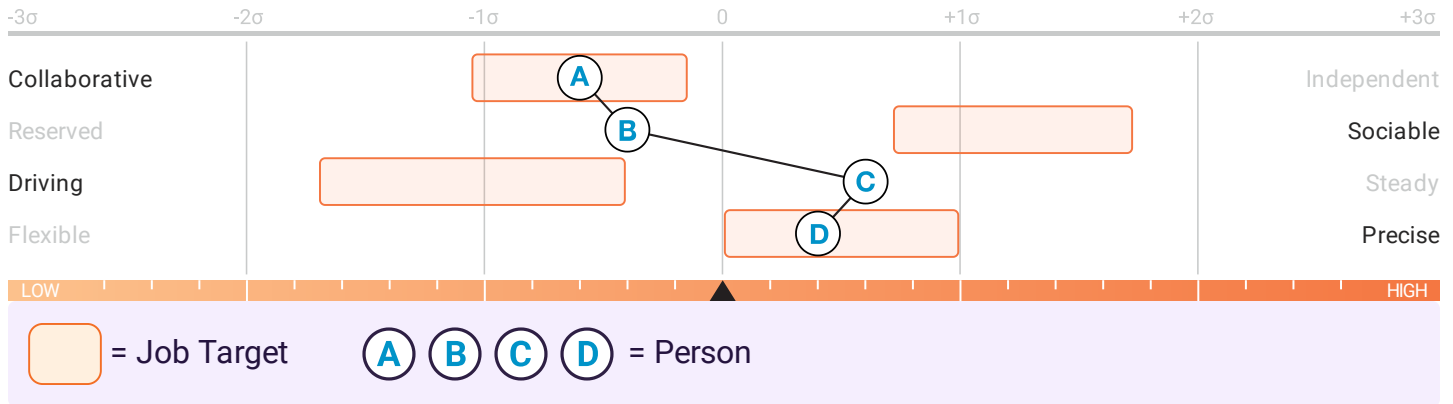




Behavioral Comparison - Person and Job



Coaching Questions

DOMINANCE

less 

How could you build upon your natural ability to get along with others?

What would it look like if you were to increase the service you're currently providing to an even higher level?

Describe how you are able to build team performance with a variety of people on the team?

EXTRAVERSION

less 

What could you do to better recognize and understand the viewpoints of others?

What needs to happen for you to be more vocal with your point of view?

How could you demonstrate a greater ability to communicate persuasively with others?

PATIENCE

less 

How do you respond to a fast paced work environment with multiple priorities?

What could you do to increase your comfort level when you need to adjust and act quickly?

How can you utilize your ability to work at a steady pace when work demands increase?

D FORMALITY

less 

How could you further build upon your natural preference for clear process and procedures?

How could you deepen your expertise and specialization in your current role?

In what ways could you leverage your drive to do things right and to follow rules?